



Region 2000 Services Authority

Location

Haberer Bldg.
47 Courthouse Lane
Rustburg, VA 24588

Date | Time

March 28, 2018
2:00 p.m.

AGENDA

1. **Welcome** Frank Rogers, Chair
2. **Approval of the January 31 Meeting Minutes** Frank Rogers, Chair
3. **Public Comment** Frank Rogers, Chair
4. **Financial Report and FY 19 Budget Discussion/Approval**.....
..... Rosalie Majerus, Clarke Gibson
5. **Director’s Report**..... Clarke Gibson
6. **Other Business**
7. **Closed Session to consider an Unsolicited PPEA Proposal received by the Services Authority** Bill Hefty

I move that the Board go into closed session pursuant to Section 2.2-3711 (a) (3) of the Code of Virginia to consider the acquisition of real property for a public purpose and pursuant to Section 2.2-3711 (a) (29) of the Code of Virginia for discussion of the award of a public contract, both regarding an unsolicited proposal presented to the Authority under the Virginia Public-Private Educational Infrastructure Act of 2002 and where under both provisions discussion in an open session would adversely affect the bargaining position or negotiating strategy of the Authority.

I move that the Board return to open session pursuant to Section 2.2-3712.D and certify that only those business matters lawfully identified in the motion to go into closed session and exempt from the open meeting requirements of the Freedom of Information Act were heard, discussed or considered in a closed session.

8. **Adjourn** – Next meeting May 23, 2018, Haberer Building

Election of officers in May. One year terms, officers may serve successive terms.



Region 2000 Services Authority

Location

Haberer Bldg.
47 Courthouse Lane
Rustburg, VA 24588

Date | Time

January 31, 2018
2:00 p.m.

Draft Minutes

Board Members Present

Susan Adams.....	Appomattox County
Steve Carter	Nelson County
Frank Rogers, <i>Chair</i>	Campbell County
Bonnie Svrcek.....	City of Lynchburg

1. Welcome

Frank Rogers welcomed everyone and called the meeting to order at 2:00 p.m.

2. Approval of the November 29, 2017 and January 10, 2018 Meeting Minutes

Upon a motion by Bonnie Svrcek, seconded by Susan Adams, the minutes of November 29 were approved as presented.

Upon the motion by Susan Adams, and seconded by Bonnie Svrcek, the revised minutes of January 10 were approved as presented.

Steve Carter stated that the minutes need to be more definitive.

3. Public Comment – There were none.

4. Financial Update

1) Audit Report

Matt McLearn, with Robinson, Farmer, Cox Associates, reviewed the audit report for the years ending June 30, 2017 and 2016. Mr. McLearn reported that there were no significant findings or deficiencies found in the audit review.

The motion was made by Susan Adams, and seconded by Steve Carter, to accept the audit report as presented. The motion was unanimously approved.

2) Budget Update and Discussion

- Clarke Gibson reported that Roanoke will be making a final decision next week on whether or not they will convert their system over to hauling and transferring, or stay with their rail car system at the Smith Gap Landfill.
- Mr. Gibson reported that he has received a firm quote to replace the Al-Jon compactor, in the budget for FY19. He has budgeted \$800,000.00, and the new company has quoted \$920,000.00. He then asked staff to research remanufactured compactors, and found a company that they are familiar with, Tri-County Equipment Repair, an authorized Al-Jon repair parts dealer. They have given a verbal quote for delivery of a remanufactured compactor including trade-in of the current compactor, of \$400,000.00. The compactor comes with a six month bumper-to-bumper warranty and a three year power train warranty. Mr. Gibson feels this is a good option, and will be recommending that the Authority pursue this option rather than purchasing a new compactor. Through 2030 three more compactors will be needed, so if satisfied with the performance of this compactor he would consider purchasing remanufactured units in the future.
- Mr. Gibson reported that tonnage is down 300 tons over projection for the first four months this year, due mainly to lower member tonnages. November and December were slow months, being down about 2,000 tons. This continues to be due to lower member tonnages. Looking at January to date, some tonnage has been made up, tracking over 15,000 tons for January, which is 1,200 tons over last January. He suggested discussing reducing tonnage projections for next year based on some of this data. Frank Rogers stated that he felt the data is overstated, and suggested doubling year to date tonnage. If this is done, while also keeping expenditures the same as in the proposed budget, there would be a .75/ton effect on the tipping fee, bringing it to \$31.00/ton.

Rosalie Majerus advised that if the Roanoke tonnage does not exist, and cost of equipment is reduced, and tonnage is at the original budgeted amount of 192,000 tons, the tipping fee can be kept at \$30.25. If tonnage is reduced, expenses will have to be lowered, or increase the tipping fee.

In order to get the cost of service to stay the same, Ms. Majerus explained that closure costs were pushed out, along with the loan repayment to the last years of the landfill.

Steve Carter stated that he would prefer to wait until the next meeting, to see what happens with Roanoke, and get more narrative and summary, comparing options for the budget.

Frank Rogers agreed that more discussion and comparison in regard to the revenue projection based on tonnage, and trying to keep the tipping rate the same would be beneficial.

Susan Adams asked if there were other expenditures looked at for possible reduction. Rosalie Majerus advised that on Schedule 4, the detail on the O & M,

two columns were added showing historical and current information, and the budget. The same has been done on Schedule 3 with the salary information.

Mr. Christie advised that in Schedule 2, \$150,000.00 has been added to the Future Disposal Planning Reserve for funds to work with in talks with Campbell County concerning the 2030 plans over the next 12 to 18 months. Bonnie Svrcek asked if staff could provide some specificity behind the \$150,000.00 and what the time line might look like.

Frank Rogers expressed concern about justification of a rate increase.

Susan Adams expressed concern with increasing the expenditure budget.

Steve Carter asked for more discussion, with narratives and trends in tonnage, at the next meeting.

5. Examining alternatives for the use of the methane produced by the Livestock Road Landfill

Clarke Gibson reported that he had a proposal for a task order from SCS to begin a feasibility study for a beneficial use for the methane gas that they are now extracting and flaring off. This task order would fall under the scope of the current contract with SCS, which goes through August of this year. Items identified under this scope are:

- 1) Identify and analyze landfill gas to energy project opportunities
- 2) An engineering calculation and analysis of the landfill gas fuel reserve

Mr. Gibson explained that this information would be needed for a future RFP for a gas project. SCS would do a structure and a risk analysis of the risk management mechanism associated with various projects and present a feasibility study which would include a market valuation, an economic analysis of potential end users and revenue, and then a final report. SCS has presented a proposal to do this study for \$17,500. Mr. Gibson proposes using excess bond revenue to fund this project.

Bonnie Svrcek asked who future clients might be for the methane. Clarke replied that they would talk to local universities, and also explore the potential of using it as compressed natural gas for vehicles. One of the private customers has already converted their fleet to compressed natural gas. The gas could also be sold to a third party to generate electricity. Mr. Gibson said that he would like to look at converting the landfill heating system in the shop to using methane gas. Currently the gas collection system is extracting and flaring nearly 1,000 cubic feet per minute, and has a capacity of 2,000 cubic feet per minute.

Clarke asked the Authority to consider authorizing SCS to proceed with the feasibility study and report.

Susan Adams asked if it would be beneficial to ask staff to reach out to some of the other landfills and look at their best practices and decide if is worthwhile to pursue a feasibility study.

Bonnie Svrcek asked how many landfills have done something like this recently, considering lack of government incentives. Mr. Gibson gave the New River Valley, Bristol, Roanoke, and Christiansburg as landfills that are using or are considering similar projects.

In response to a question from Susan Adams, he added that when a landfill is closed there is approximately 30 years of gas production.

Frank Rogers stated that he would rather get comparisons from other landfills that have done this, and also agreed with Bill Hefty that this report is not really necessary. The Authority could issue an RFP on their own.

No action was taken by the Authority.

6. Review of 2030 options that will be presented to the Campbell Board of Supervisors

Gary Christie reminded the Authority that he and Clarke will be working on a presentation of the 2030 plan to take to the Campbell County Board of Supervisors in May.

7. Director's Report

Clarke Gibson reported that the truck customer wheel wash has been completed, which is a customer service for the private haulers. It will also help to keep the roads cleaner and silt and sediment off of the roads.

8. Other Business – There was none.

9. Closed Session to consider an unsolicited PPEA proposal received by the Services Authority

Bonnie Svrcek made a motion that the Board go into closed session pursuant to Section 2.2-3711(a)(3) of the Code of Virginia to consider the acquisition of real property for a public purpose and pursuant to Section 2.2-3711(a)(29) of the Code of Virginia for discussion of the award of a public contract, both regarding an unsolicited proposal presented to the Authority under the Virginia Public-Private Educational Infrastructure Act of 2002 and where under both provisions discussion in an open session would adversely affect the bargaining position or negotiating strategy of the Authority.

The motion was seconded by Steve Carter, and the vote follows:

Susan Adams – Aye
Steve Carter – Aye
Frank Rogers – Aye
Bonnie Svrcek – Aye

The motion was made by Bonnie Svrcek that the Board return to open session pursuant to Section 2.2-3712.D and certify that only those business matters lawfully identified in the motion to go into closed session and exempt from the open meeting requirements of the Freedom of Information Act were heard, discussed or considered in a closed session.

The motion was seconded by Steve Carter, and the vote follows:

Susan Adams – Aye
Steve Carter – Aye
Frank Rogers – Aye
Bonnie Svrcek – Aye

Gary Christie reminded the Authority members that appointments to the Services Authority are for four year terms expiring in July 2018, and asked that they have their Board or Council take action on (re)appointments of the Services Authority Member and Alternate by July 1, 2018.

- 10. Adjourn** – There being no further business, the meeting adjourned at 3:37 p.m.

Next meeting March 28, 2 p.m., Haberer Building, Rustburg

DRAFT

**Region 2000 Services Authority
FY 2018 Actuals and Proposed FY 2019 budget
As of 2/28/2018**

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FY2014 Rates \$28.00/\$34.00/
\$38.00
 FY2015 Rates \$28.75/\$36.00/
\$38.75
 FY2016 Rates \$28.75/\$38.00/
\$38.75
 FY2017 Rates \$28.75/\$38.75
 FY2018 Rates \$30.25/\$40.25
 FY2019 Proposed Rates \$30.25/\$40.25

Tonnage					(A)	(B)	(C)	(D)			
	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
Tonnage From Member Jurisdictions											
Lynchburg	40,238	39,971	35,796	36,069	36,138	23,314	12,823	35.49%	35,160	(978)	-2.78%
Campbell	20,686	21,629	23,216	21,943	21,967	13,340	8,627	39.27%	20,412	(1,555)	-7.62%
Nelson	9,758	9,460	9,828	10,139	10,073	6,589	3,484	34.59%	9,984	(89)	-0.90%
Appomattox	5,300	5,166	5,248	5,372	5,423	3,520	1,902	35.08%	5,354	(69)	-1.28%
Subtotal Member Jurisdictions	75,982	76,226	74,089	73,523	73,601	46,763	26,838	36.46%	70,910	(2,691)	-3.79%
Lynchburg Contracts & Roanoke Tonnage	25,704	25,260	12,788	-	-	-	-	0.00%	-	-	0.00%
Market Rate Tonnage	102,738	104,781	114,339	118,256	118,888	76,365	42,523	35.77%	116,976	(1,912)	-1.63%
Subtotal Contract and Market Rate	128,443	130,041	127,127	118,256	118,888	76,365	42,523	35.77%	116,976	(1,912)	-1.63%
Subtotal Revenue Generating Tonnage	204,425	206,267	201,216	191,779	192,489	123,128	69,361	36.03%	187,886	(4,603)	-2.45%
Other Tonnage at No Charge (inert/brush/slag)	11,821	15,953	10,468	11,331	11,189	8,649	2,539	22.70%	12,176	987	8.11%
Total Tonnage	216,246	222,220	211,684	203,110	203,677	131,777	71,900	35.30%	200,062	(3,615)	-1.81%

Disposal Fee Revenue	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
From Member Jurisdictions											
Lynchburg	\$ 1,126,812	\$ 1,149,153	\$ 1,028,797	\$ 1,037,139	\$ 1,093,162	\$ 705,337	\$ 387,825	35.48%	\$ 1,063,590	\$ (29,572)	-2.78%
Campbell	\$ 580,093	\$ 622,043	\$ 667,406	\$ 632,027	\$ 664,515	\$ 404,076	\$ 260,439	39.19%	\$ 617,463	\$ (47,052)	-7.62%
Nelson	\$ 273,227	\$ 271,988	\$ 282,566	\$ 291,500	\$ 304,721	\$ 199,316	\$ 105,405	34.59%	\$ 302,016	\$ (2,705)	-0.90%
Appomattox	\$ 148,579	\$ 148,522	\$ 152,046	\$ 154,443	\$ 164,031	\$ 106,484	\$ 57,546	35.08%	\$ 161,959	\$ (2,072)	-1.28%
Subtotal Member Jurisdictions	\$ 2,128,711	\$ 2,191,706	\$ 2,130,813	\$ 2,115,109	\$ 2,226,429	\$ 1,415,213	\$ 811,215	36.44%	\$ 2,145,028	\$ (81,401)	-3.79%
Lynchburg Contracts & Roanoke Tonnage	\$ 874,370	\$ 909,338	\$ 487,898	\$ -	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
Market Rate Tonnage	\$ 3,902,163	\$ 4,061,766	\$ 4,430,738	\$ 4,582,148	\$ 4,785,240	\$ 3,075,993	\$ 1,709,247	35.72%	\$ 4,708,284	\$ (76,956)	-1.63%
Subtotal Contract and Market Rate	\$ 4,776,533	\$ 4,971,104	\$ 4,918,636	\$ 4,582,148	\$ 4,785,240	\$ 3,075,993	\$ 1,709,247	35.72%	\$ 4,708,284	\$ (76,956)	-1.63%
Total	\$ 6,905,244	\$ 7,162,810	\$ 7,049,449	\$ 6,697,257	\$ 7,011,669	\$ 4,491,206	\$ 2,520,463	35.95%	\$ 6,853,312	\$ (158,358)	-2.31%

Per Ton Disposal Fees	YTD Average Through 6/30/2014	YTD Average Through 6/30/2015	YTD Average Through 6/30/2016	YTD Average Through 6/30/2017	Approved FY 18 Budget	YTD Average Through 2/28/2018	Budget Amount Remaining (A - B)	% Difference (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
Member Disposal Fee	28.01607	28.75274	28.76019	28.76801	\$ 30.250	\$ 30.263	\$ (0.013)	-0.04%	\$ 30.250	\$ -	0.00%
Cost of Service (COS) Tipping Fee	28.17983	28.21656	29.56897	30.68107	\$ 30.250	\$ 31.495	\$ (1.245)	-4.12%	\$ 30.250	\$ 0.00	0.00%
Market Rate	37.98155	38.76434	38.75089	38.74773	\$ 40.250	\$ 40.280	\$ (0.030)	-0.08%	\$ 40.250	\$ -	0.00%

Region 2000 Services Authority
 FY 2018 Expenses - through 2/28/2018
 SUMMARY - Schedule 2

Agenda Item No. 4

	FY2014 Rates \$28.00/\$34.00/ \$38.00	FY2015 Rates \$28.75/\$36.00/ \$38.75	FY2016 Rates \$28.75/\$38.00/ \$38.75	FY2017 Rates \$28.75/\$38.75	FY2018 Rates \$30.25/\$40.25	FY2019 Proposed Rates \$30.25/\$40.25					
	(A)	(B)	(C)	(D)	(A)	(B)	(C)	(D)			
Expenses	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
Personnel (Schedule 3)	\$ 1,310,327	\$ 1,318,903	\$ 1,329,463	\$ 1,419,579	\$ 1,588,809	\$ 977,038	\$ 611,771	38.5%	\$ 1,619,703	\$ 30,894	1.91%
Landfill O & M (Schedule 4)	\$ 1,583,454	\$ 1,399,379	\$ 1,777,472	\$ 1,523,928	\$ 1,388,895	\$ 1,035,548	\$ 353,347	25.4%	\$ 1,389,620	\$ 725	0.05%
Landfill Equipment Replacement Reserve	\$ 300,000	\$ 400,000	\$ 408,000	\$ 366,160	\$ 450,000	\$ 300,000	\$ 150,000	33.3%	\$ 438,049	\$ (11,951)	-2.73%
Closure and Post-Closure Reserve	\$ 781,111	\$ 790,252	\$ 704,905	\$ 649,511	\$ 600,237	\$ 400,158	\$ 200,079	33.3%	\$ 389,567	\$ (210,670)	-54.08%
Environmental Remediation	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
Future Disposal Planning Reserve	\$ -	\$ -	\$ -	\$ 50,000	\$ 40,000	\$ 26,667	\$ 13,333	33.3%	\$ 36,278	\$ (3,722)	-10.26%
O & M Reserve	\$ 141,716	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ 62,741	\$ 62,741	100.00%
Property Value Protection Plan Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
Annual Debt Service -2011 Bond Debt	\$ 1,979,303	\$ 2,101,854	\$ 955,852	\$ 852,128	\$ 852,610	\$ 567,606	\$ 285,004	33.4%	\$ 853,015	\$ 405	0.05%
2015 Bond Debt	\$ -	\$ 16,677	\$ 807,517	\$ 1,111,197	\$ 1,111,664	\$ 739,886	\$ 371,778	33.4%	\$ 1,111,976	\$ 312	0.03%
Internal Loan	\$ -	\$ -	\$ 304,462	\$ 109,409	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
Annual Debt Service Subtotal	\$ 1,979,303	\$ 2,118,531	\$ 2,067,831	\$ 2,072,734	\$ 1,964,275	\$ 1,307,493	\$ 656,782	33.4%	\$ 1,964,991	\$ 717	0.04%
Operating Expenses	\$ 6,145,912	\$ 6,077,065	\$ 6,337,671	\$ 6,131,912	\$ 6,032,215	\$ 4,046,904	\$ 1,985,312	32.9%	\$ 5,900,949	\$ (131,266)	-2.22%
Reimbursable Personnel Costs (Schedule 5)	\$ (117,765)	\$ (86,553)	\$ (101,375)	\$ (99,137)	\$ (115,627)	\$ (54,736)	\$ (60,891)	52.7%	\$ (123,576)	\$ (7,949)	6.43%
Reimbursable O & M Costs (Schedule 5)	\$ (246,876)	\$ (158,633)	\$ (274,008)	\$ (125,236)	\$ (72,820)	\$ (102,852)	\$ 30,032	-41.2%	\$ (72,820)	\$ -	0.00%
Late Fee, Recycling & Int Income	\$ (20,609)	\$ (11,733)	\$ (12,538)	\$ (23,557)	\$ (21,000)	\$ (11,368)	\$ (9,632)	45.9%	\$ (21,000)	\$ -	0.00%
Net Cost of Service Operating Expense Total	\$ 5,760,662	\$ 5,820,146	\$ 5,949,749	\$ 5,883,980	\$ 5,822,769	\$ 3,877,948	\$ 1,944,821	33.4%	\$ 5,683,554	\$ (139,215)	-2.45%

Airspace Reserve	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
Lynchburg (Split is 30.6%)	\$ 354,051	\$ 398,350	\$ 354,847	\$ 291,903	\$ 363,801	\$ 205,286	\$ 158,516	44%	\$ 357,946	\$ (5,855)	-1.64%
Campbell (Split is 69.4%)	\$ 802,978	\$ 903,447	\$ 804,784	\$ 662,027	\$ 825,091	\$ 465,582	\$ 359,509	44%	\$ 811,813	\$ (13,279)	-1.64%
Airspace Reserve Subtotal	\$ 1,157,028	\$ 1,301,797	\$ 1,159,630	\$ 953,930	\$ 1,188,893	\$ 670,868	\$ 518,025	44%	\$ 1,169,759	\$ (19,134)	-1.64%
O & M Reserve Contribution	\$ (12,446)	\$ 40,868	\$ (59,931)	\$ (140,654)	\$ 8	\$ (57,609)	\$ 57,617		\$ (1)	\$ 0	
Total Expenses	\$ 6,905,244	\$ 7,162,811	\$ 7,049,449	\$ 6,697,257	\$ 7,011,669	\$ 4,491,206	\$ 2,520,463	36%	\$ 6,853,311	\$ (158,358)	-2.31%

Total Revenue Generating Tonnage	204,425	206,267	201,216	191,779	192,489	123,128	69,361	36.0%	187,886	\$ (4,603)	-2.45%
Disposal Cost per Ton	\$ 28.1798	\$ 28.2166	\$ 29.5690	\$ 30.681	\$ 30.250	\$ 31.495	\$ (1.245)	-4.1%	\$ 30.2500	\$ 0.000	0.00%

**Personnel
Schedule 3**

					(A)	(B)	(C)	(D)				
	Account	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
	Solid Waste Staff											
	Total Salaries	826,527	839,914	843,409	\$ 916,259	\$ 996,389	\$ 615,231	\$ 381,158	38.3%	\$ 989,791	\$ (6,598)	-0.67%
	Employee Benefits											
42210	VRS-Retirement (6.49% ER + VLDP)(FY19=4.71%+VLDP)	89,578	62,301	63,617	57,982	\$ 70,544	\$ 40,041	\$ 30,504	43%	\$ 52,459	\$ (18,085)	-34.48%
42220	VRS Life Insurance (1.31%)	9,762	9,851	10,010	11,488	\$ 13,053	\$ 7,887	\$ 5,166	40%	\$ 12,966	\$ (86)	-0.67%
42300	Employer Cost-Health Insurance (+10% FY19 Est)	127,218	131,445	128,139	159,598	\$ 195,100	\$ 117,045	\$ 78,055	40%	\$ 233,446	\$ 38,346	16.43%
42700	Employer Cost-Worker's Comp	25,280	29,056	28,082	32,925	\$ 33,000	\$ 35,702	\$ (2,702)	-8%	\$ 36,773	\$ 3,773	10.26%
42100	Employer Cost-FICA	61,636	63,902	64,913	66,959	\$ 78,519	\$ 45,433	\$ 33,086	42%	\$ 78,779	\$ 260	0.33%
42600	Unemployment Insurance	(54)	-	-	-	\$ 8,000	\$ -	\$ 8,000	100%	\$ 8,000	\$ -	0.00%
	Employee Benefits Subtotal	313,420	296,555	294,760	328,952	\$ 398,216	\$ 246,107	\$ 152,109	38.2%	\$ 422,423	\$ 24,207	5.73%
	Overtime											
41200	Salaries and Wages - Overtime	20,732	27,771	36,297	19,579	\$ 30,000	\$ 19,104	\$ 10,896	36%	\$ 40,000	\$ 10,000	25.00%
											\$ -	0.00%
	Total Personnel Costs-Services Authority Staff	1,160,679	1,164,240	1,174,466	1,264,790	\$ 1,424,605	\$ 880,442	\$ 544,163	38.2%	\$ 1,452,215	\$ 27,610	1.90%
	Local Government Council Staff											
43131	Prof Services-LGC-Salaries	62,893	70,936	70,722	\$ 75,195	\$ 68,063	\$ 47,021	\$ 21,042	30.9%	\$ 69,424	\$ 1,361	1.96%
43132	Prof Services-LGC-Benefits	38,098	38,320	38,393	\$ 39,049	\$ 39,211	\$ 25,152	\$ 14,059	35.9%	\$ 39,995	\$ 784	1.96%
43133	Prof Services-LGC Overhead	48,658	45,407	45,883	\$ 40,545	\$ 56,930	\$ 24,423	\$ 32,507	57.1%	\$ 58,069	\$ 1,139	1.96%
											\$ -	
	Total Personnel Costs-Region 2000 Staff	149,649	154,663	154,997	154,789	\$ 164,204	\$ 96,596	\$ 67,608	41.2%	\$ 167,488	\$ 3,284	1.96%
	Total Personnel Costs	1,310,327	1,318,903	1,329,463	1,419,579	\$ 1,588,809	\$ 977,038	\$ 611,771	38.5%	\$ 1,619,703	\$ 30,894	1.91%

Cost of FY2019 2% Salary Increase	\$	19,290
FICA	\$	1,476
VRS	\$	909
	<u>\$</u>	<u>21,674</u>

**Landfill Operating and Maintenance Expenses
Schedule 4**

Agenda Item No. 4

Account	Operations and Maintenance Cost Type					(A)	(B)	(C)	(D)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
		Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)			
	Contractual Services											
43166	Software support-Paradigm	6,271	6,271	6,353	7,185	\$ 7,000	\$ 6,493	\$ 507	7%	\$ 7,000	\$ -	0.00%
43321	Communications M&R Service/Radio	8,674	12,555	14,311	12,660	\$ 13,000	\$ 16,656	\$ (3,656)	-28%	\$ 13,000	\$ -	0.00%
43313	Building M & R Services	1,709	5,504	6,421	3,298	\$ 6,000	\$ 1,963	\$ 4,037	67%	\$ 6,000	\$ -	0.00%
43171	Site Maintenance-Lynchburg	4,679	1,528	4,496	1,948	\$ -	\$ 137	\$ (137)	0%	\$ -	\$ -	0.00%
43172	Site Maintenance-Campbell	34,479	32,468	28,773	39,226	\$ 35,000	\$ 26,334	\$ 8,666	25%	\$ 35,000	\$ -	0.00%
43170	Sedimentation Basin Cleaning	-	7,677	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43169	Janitorial Services	7,800	7,534	7,800	7,800	\$ 7,800	\$ 5,200	\$ 2,600	33%	\$ 7,800	\$ -	0.00%
43110	Med/Dental/Pharm/Lab Services	-	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43150	Legal Services	32,350	37,888	30,000	27,973	\$ 30,000	\$ 20,000	\$ 10,000	33%	\$ 30,000	\$ -	0.00%
43120	Accounting and auditing service	6,900	7,200	9,599	7,700	\$ 9,000	\$ 8,815	\$ 185	2%	\$ 9,000	\$ -	0.00%
43140	Engineering/Monitoring Services-Lynchburg	58,704	22,696	29,128	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43140a	Engineering/Monitoring Services-Campbell	118,355	166,471	158,629	179,556	\$ 75,000	\$ 54,009	\$ 20,992	28%	\$ 80,000	\$ 5,000	6.25%
43141	Professional Consulting Service	7,750	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43160	Environmental Lab Services-Lynchburg	2,601	4,431	7,657	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43160a	Environmental Lab Services-Campbell	6,415	7,666	10,312	7,121	\$ 11,000	\$ 3,604	\$ 7,396	67%	\$ 11,000	\$ -	0.00%
43200	Temporary Help Service Fees	15,186	18,176	42,079	51,564	\$ 30,000	\$ 23,130	\$ 6,870	23%	\$ 30,000	\$ -	0.00%
43600	Advertising	2,216	5,336	5,839	9,554	\$ 6,000	\$ 5,047	\$ 953	16%	\$ 6,000	\$ -	0.00%
43176	Software Purchases-Other	4,980	3,100	2,650	-	\$ 3,000	\$ 2,650	\$ 350	12%	\$ 3,000	\$ -	0.00%
43167	Pest Control services	960	960	960	960	\$ 1,000	\$ 640	\$ 360	36%	\$ 1,000	\$ -	0.00%
43168	Investigative Services	60	135	274	101	\$ 100	\$ 79	\$ 22	22%	\$ 100	\$ -	0.00%
46011	Uniform Rental Services (Clothing Allowance)	13,297	13,112	14,730	18,106	\$ 15,000	\$ 16,004	\$ (1,004)	-7%	\$ 10,000	\$ (5,000)	-50.00%
43161	Tire Shredding Services	4,018	3,754	1,733	6,758	\$ 5,000	\$ 981	\$ 4,019	80%	\$ 5,000	\$ -	0.00%
43165	Misc Contractual Services	-	3,410	425	588	\$ 1,000	\$ -	\$ 1,000	100%	\$ 1,000	\$ -	0.00%
43177	Website, Media & Public Communications	2,884	2,602	760	2,200	\$ 5,000	\$ 1,821	\$ 3,179	64%	\$ 5,000	\$ -	0.00%
42850	Employee Med Exp-drug tests, ph	945	880	1,452	1,350	\$ 1,500	\$ 1,062	\$ 438	29%	\$ 1,500	\$ -	0.00%
46031	Equipment-Outside Repair	53,515	50,063	82,200	86,170	\$ 67,275	\$ 59,648	\$ 7,627	11%	\$ 70,000	\$ 2,725	3.89%
43173	Mechanical M&R Services	2,593	1,703	2,876	6,249	\$ 6,000	\$ 1,665	\$ 4,335	72%	\$ 6,000	\$ -	0.00%
43121	Payroll support services	10,250	10,000	10,000	10,250	\$ 12,000	\$ 10,500	\$ 1,500	13%	\$ 12,000	\$ -	0.00%
46017	Software Maint Contract-Accounting	238	-	1,754	900	\$ 800	\$ -	\$ 800	100%	\$ 800	\$ -	0.00%
43162	HHW Disposal	(82)	3,192	(3,100)	1	\$ -	\$ 0	\$ (0)	0%	\$ -	\$ -	0.00%
43163	Wood Waste Grinding	-	-	27,480	-	\$ 10,000	\$ -	\$ 10,000	100%	\$ 10,000	\$ -	0.00%
	Contractual Services Subtotal	407,744	436,312	505,592	489,217	\$ 357,475	\$ 266,438	\$ 91,037	25%	\$ 360,200	\$ 2,725	0.76%
	Supplies & Materials											
46001	Office Supplies/Audio Visual Supplies	5,277	3,668	5,541	3,244	\$ 6,000	\$ 4,150	\$ 1,850	31%	\$ 6,000	\$ -	0.00%
46002	Forms & Stationary	2,454	1,080	679	1,047	\$ 1,500	\$ 484	\$ 1,016	68%	\$ 1,500	\$ -	0.00%
46005	Custodial Supplies	2,311	1,948	1,994	2,181	\$ 2,500	\$ 1,405	\$ 1,095	44%	\$ 2,500	\$ -	0.00%
46033	Apparel/Protective Wear/Personal Protective Equipment	4,023	2,655	3,818	2,404	\$ 3,000	\$ 590	\$ 2,410	80%	\$ 3,000	\$ -	0.00%
46012	Books & Publications	-	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
46013	Subscriptions	-	-	125	-	\$ 300	\$ -	\$ 300	100%	\$ 300	\$ -	0.00%
46018	Safety Supplies	1,581	2,272	586	580	\$ 3,000	\$ 1,476	\$ 1,524	51%	\$ 3,000	\$ -	0.00%
46019	Awards & Recognitions	-	-	-	-	\$ 500	\$ -	\$ 500	100%	\$ 500	\$ -	0.00%
46020	Grounds Maintenance Supplies	4,711	1,810	6,330	1,315	\$ 5,000	\$ 790	\$ 4,210	84%	\$ 5,000	\$ -	0.00%
46026	Food & Dietary Supplies	12	1,136	2,604	1,419	\$ 1,000	\$ 1,073	\$ (73)	-7%	\$ 1,000	\$ -	0.00%
46022	Minor Equipment-Tools	6,979	6,279	9,242	5,968	\$ 7,000	\$ 9,060	\$ (2,060)	-29%	\$ 7,000	\$ -	0.00%
46021	Chemicals/gases	385	102	402	547	\$ 500	\$ 83	\$ 417	83%	\$ 500	\$ -	0.00%
43310	R & M- Office	-	-	35	24	\$ -	\$ 138	\$ (138)	0%	\$ -	\$ -	0.00%
46009	Vehicle M&R Equipment Parts	105,524	134,127	129,041	145,179	\$ 150,000	\$ 115,302	\$ 34,698	23%	\$ 150,000	\$ -	0.00%
46007	R&M Supplies-Building	4,263	313	181	91	\$ 5,000	\$ 5,076	\$ (76)	-2%	\$ 5,000	\$ -	0.00%
43312	R & M-Mechanical-Materials	10,331	380	-	-	\$ 1,000	\$ 28	\$ 972	97%	\$ 1,000	\$ -	0.00%

**Landfill Operating and Maintenance Expenses
Schedule 4**

Agenda Item No. 4

Account	Operations and Maintenance Cost Type					(A)	(B)	(C)	(D)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
		Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)			
46016	Odor Control Operations & Materials	-	-	-	55,529	\$ 100,000	\$ 83,692	\$ 16,308	16%	\$ 100,000	\$ -	0.00%
46032	Communications M & R Materials	-	-	-	1,164	\$ 2,500	\$ -	\$ 2,500	100%	\$ 2,500	\$ -	0.00%
46025	Haul Road M&R Materials	120,311	107,337	235,783	145,193	\$ 120,000	\$ 84,176	\$ 35,824	30%	\$ 140,000	\$ 20,000	14.29%
46027	Daily Cover/Posi-Shell	96,090	137,074	133,741	96,748	\$ 120,000	\$ 84,113	\$ 35,887	30%	\$ 110,000	\$ (10,000)	-9.09%
46034	Side Slope Soil Cover-Concord Turnpike	1,158	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
45210	Postal Services	1,752	1,814	2,505	1,850	\$ 2,000	\$ 799	\$ 1,201	60%	\$ 2,000	\$ -	0.00%
45220	Messenger Services	136	742	519	56	\$ 200	\$ 78	\$ 122	61%	\$ 200	\$ -	0.00%
43500	Printing & Binding	228	513	1,691	175	\$ 1,000	\$ 581	\$ 419	42%	\$ 1,000	\$ -	0.00%
46035	Shop Supplies	7,441	13,654	18,354	16,669	\$ 15,000	\$ 15,224	\$ (224)	-1%	\$ 15,000	\$ -	0.00%
42820	Education-Tuition Assistance	-	-	-	-	\$ 3,000	\$ -	\$ 3,000	100%	\$ 3,000	\$ -	0.00%
46023	Computer Materials & Repair	14,677	12,111	4,671	8,383	\$ 13,000	\$ 1,756	\$ 11,244	86%	\$ 10,000	\$ (3,000)	-30.00%
46024	Mechanical M&R Materials	-	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
	Supplies & Materials Subtotal	389,644	429,015	557,842	489,767	\$ 563,000	\$ 410,074	\$ 152,926	27%	\$ 570,000	\$ 7,000	1.23%
	Gas/Diesel Fuel/Oil & Grease					\$ 200,000		\$ 200,000		\$ 200,000	\$ -	0.00%
46008	Vehicle & Equipt Fuel-Diesel	341,913	211,742	163,847	159,104	\$ -	\$ 95,532	\$ (95,532)	0%	\$ -	\$ -	0.00%
46028	Vehicle & Equipt Fuel-Gasoline	11,241	6,469	5,041	3,360	\$ -	\$ 2,215	\$ (2,215)	0%	\$ -	\$ -	0.00%
46029	Vehicle & Equipt/Oil & Grease	11,859	17,812	12,425	10,600	\$ -	\$ 12,623	\$ (12,623)	0%	\$ -	\$ -	0.00%
	Gas/Diesel Fuel/Oil & Grease Subtotal	365,014	236,023	181,313	173,063	\$ 200,000	\$ 110,369	\$ 89,631	45%	\$ 200,000	\$ -	0.00%
	Rentals & Leases											
45410	Lease/Rent of Equipment-Office (Copier/postal meter)	4,759	5,001	5,231	4,791	\$ 5,500	\$ 3,846	\$ 1,654	30%	\$ 5,500	\$ -	0.00%
45411	Lease/Rent of Equipment-Landfill	7,150	3,481	106,334	68,064	\$ 10,000	\$ 340	\$ 9,660	97%	\$ 10,000	\$ -	0.00%
45420	Lease/Rent of Buildings	650	600	585	495	\$ 600	\$ 360	\$ 240	40%	\$ 600	\$ -	0.00%
	Rentals & Leases Subtotal	12,559	9,082	112,149	73,350	\$ 16,100	\$ 4,546	\$ 11,554	72%	\$ 16,100	\$ -	0.00%
	Utilities & Natural Gas											
45230	Telephone/Internet	18,128	17,755	19,225	19,533	\$ 20,000	\$ 12,564	\$ 7,436	37%	\$ 20,000	\$ -	0.00%
45110	Electrical Services	18,622	17,615	21,875	31,283	\$ 35,000	\$ 23,298	\$ 11,702	33%	\$ 35,000	\$ -	0.00%
45130	Water & Sewer	5,231	3,474	1,340	1,070	\$ 5,000	\$ 505	\$ 4,495	90%	\$ 5,000	\$ -	0.00%
45231	Cellular Services & Pager	1,800	2,160	2,970	3,060	\$ 3,600	\$ 1,740	\$ 1,860	52%	\$ 3,600	\$ -	0.00%
45121	Utilities - Natural Gas	-	-	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
	Utilities & Natural Gas Subtotal	43,781	41,004	45,410	54,945	\$ 63,600	\$ 38,107	\$ 25,493	40%	\$ 63,600	\$ -	0.00%
45500	Travel & Training	-	-	-	-	\$ 5,000	\$ -	\$ 5,000	100%	\$ 5,000	\$ -	0.00%
45510	Travel Mileage-Personal Vehicle	253	685	810	481	\$ -	\$ 201	\$ (201)	0%	\$ -	\$ -	0.00%
45530	Travel-Subsistence & Lodging	3,538	1,237	4,076	1,095	\$ -	\$ 1,442	\$ (1,442)	0%	\$ -	\$ -	0.00%
45540	Travel-Convention & Education	3,184	889	2,714	990	\$ -	\$ 1,366	\$ (1,366)	0%	\$ -	\$ -	0.00%
46014	On-Site Training	4,587	3,280	2,430	8,105	\$ 5,000	\$ 1,480	\$ 3,520	70%	\$ 5,000	\$ -	0.00%
	Travel & Training Subtotal	11,561	6,091	10,030	10,671	\$ 10,000	\$ 4,489	\$ 5,511	55%	\$ 10,000	\$ -	0.00%
	Miscellaneous											
45800	Miscellaneous	-	-	-	-	\$ 3,500	\$ -	\$ 3,500	100%	\$ 3,500	\$ -	0.00%
45810	Dues and Assoc Membership-Misc	1,621	2,194	1,242	1,863	\$ 1,800	\$ 1,083	\$ 717	40%	\$ 1,800	\$ -	0.00%
45801	Bank Service Charges	3,758	5,509	1,437	2,291	\$ 3,600	\$ 2,404	\$ 1,196	33%	\$ 3,600	\$ -	0.00%
45802	Cash Overage and (Shortage)	-	4	(40)	(1)	\$ -	\$ (1)	\$ 1	0%	\$ -	\$ -	0.00%
45803	Finance Charges paid to vendors	3	3	-	71	\$ -	\$ 20	\$ (20)	0%	\$ -	\$ -	0.00%
45804	Bad Debt Expense	-	-	9,868	-	\$ 3,000	\$ -	\$ 3,000	100%	\$ 3,000	\$ -	0.00%
45840	VDEQ landfill fee - Misc	36,451	25,476	29,641	29,520	\$ 38,000	\$ 37,968	\$ 32	0%	\$ 28,000	\$ (10,000)	-35.71%
	Misc Expenses Subtotal	41,832	33,185	42,148	33,744	\$ 49,900	\$ 41,475	\$ 8,425	17%	\$ 39,900	\$ (10,000)	-25.06%

**Landfill Operating and Maintenance Expenses
Schedule 4**

Agenda Item No. 4

					(A)	(B)	(C)	(D)				
Account	Operations and Maintenance Cost Type	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
	Payments to Other Entities											
43164	Leachate Treatment-Concord Turnpike	9,912	297	-	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
43164a	Leachate Treatment-Campbell	10,949	-	-	24,512	\$ 15,000	\$ 16,441	\$ (1,441)	-10%	\$ 15,000	\$ -	0.00%
	Insurance											
45306	Surety Bonds	131	100	1,473	-	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0.00%
45308	General Liability insurance	43,451	49,637	47,507	49,433	\$ 41,000	\$ 40,758	\$ 242	1%	\$ 42,000	\$ 1,000	2.38%
	Payments to Other Entities Subtotal	64,443	50,035	48,980	73,945	\$ 56,000	\$ 57,199	\$ (1,199)	-2%	\$ 57,000	\$ 1,000	1.75%
	Sub-Total SA O & M Expenses	1,336,578	1,240,747	1,503,464	1,398,692	\$ 1,316,075	\$ 932,696	\$ 383,379	29%	\$ 1,316,800	\$ 725	0.06%
	Reimbursable O & M Expenses (see Reimbursable Schedule for Detail)	246,876	158,633	274,008	125,236	\$ 72,820	\$ 102,852	\$ (30,032)	-41%	\$ 72,820	\$ -	\$ -
	Grand Total Operations and Maintenance Cost	1,583,454	1,399,379	1,777,472	1,523,928	\$ 1,388,895	\$ 1,035,548	\$ 353,347	25%	\$ 1,389,620	\$ 725	\$ (0)

Account	Operations and Maintenance Cost Type	Actuals Through 6/30/2014	Actuals Through 6/30/2015	Actuals Through 6/30/2016	Actuals Through 6/30/2017	(A)	(B)	(C)	(D)	FY 19 Proposed Budget	FY 2019 amount change from FY 2018	FY 2019 % change from FY 2018
						Approved FY 18 Budget	Actuals Through 2/28/2018	Budget Amount Remaining (A - B)	Budget % Remaining (C / A)			
Reimbursable Landfill O & M Expenses												
City of Lynchburg												
43140	Engineering/Monitoring Services	185,232	96,837	175,536	57,279	\$ -	\$ 63,393	\$ (63,393)	0.0%	\$ -	\$ -	0.00%
43160	Environmental Lab Services	6,589	8,130	10,434	317	\$ -	\$ 1,700	\$ (1,700)	0.0%	\$ -	\$ -	0.00%
43161	Tire shredding	-	-	-	-	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
43162	HHW Disposal	20,944	21,251	28,254	29,544	\$ 28,050	\$ 20,748	\$ 7,302	26.0%	\$ 28,050	\$ -	0.00%
43163	Wood Waste Grinding	-	-	-	-	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
43164	Leachate Treatment	-	-	-	-	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
	City of Lynchburg Subtotal	212,764	126,217	214,224	87,140	\$ 28,050	\$ 85,842	\$ (57,792)	-206.0%	\$ 28,050	\$ -	0.00%
Amherst County												
43162	HHW Disposal	890	4,556	29,114	2,225	\$ -	\$ 1,582	\$ (1,582)	0.0%	\$ -	\$ -	0.00%
Nelson County												
43162	HHW Disposal	47	353	497	322	\$ -	\$ 176	\$ (176)	0.0%	\$ -	\$ -	0.00%
Appomattox County												
43162	HHW Disposal	-	-	-	-	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
Campbell County												
43140a	Engineering/Monitoring/Remediation Services	27,458	21,378	22,876	\$ 27,319	\$ 22,840	\$ 11,892	\$ 10,948	47.9%	\$ 22,840	\$ -	0.00%
43160a	Environmental Lab Services	1,842	2,613	2,515	\$ 2,502	\$ 11,220	\$ 986	\$ 10,234	91.2%	\$ 11,220	\$ -	0.00%
43161	Tire shredding	-	-	-	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
43162	HHW Disposal	3,876	3,515	4,782	\$ 5,729	\$ 5,610	\$ 2,374	\$ 3,236	57.7%	\$ 5,610	\$ -	0.00%
43163	Wood Waste Grinding	-	-	-	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	0.00%
43164a	Leachate Treatment	-	-	-	\$ -	\$ 5,100	\$ -	\$ 5,100	100.0%	\$ 5,100	\$ -	0.00%
	Campbell County Subtotal	33,176	27,506	30,173	35,550	\$ 44,770	\$ 15,252	\$ 29,518	65.9%	\$ 44,770	\$ -	0.00%
	Reimbursable Landfill O & M Expenses	246,876	158,633	274,008	125,236	\$ 72,820	\$ 102,852	\$ (30,032)	-41.2%	\$ 72,820	\$ -	0.00%
Reimbursable Landfill Personnel Costs												
City of Lynchburg												
	Concord Turnpike Personnel Costs	61,379	29,414	42,000	39,423	\$ 39,872	\$ 26,616	\$ 13,256	33.2%	\$ 45,514	\$ 5,642	12.40%
	Recycling Program Manager Salary & Benefits	26,245	26,319	26,853	27,624	\$ 27,877	\$ 14,060	\$ 13,818	49.6%	\$ 29,031	\$ 1,153	3.97%
	City of Lynchburg Subtotal	87,624	55,733	68,853	67,047	\$ 67,749	\$ 40,676	\$ 27,073	40.0%	\$ 74,545	\$ 6,795	9.12%
Campbell County												
	Environmental Compliance & Safety	3,896	4,502	5,669	4,467	\$ 20,000	\$ -	\$ 20,000	100.0%	\$ 20,000	\$ -	0.00%
	Recycling Program Manager Salary & Benefits	26,245	26,319	26,853	27,624	\$ 27,877	\$ 14,060	\$ 13,818	49.6%	\$ 29,031	\$ 1,153	3.97%
	Campbell County Subtotal	30,141	30,820	32,522	32,091	\$ 47,877	\$ 14,060	\$ 33,818	70.6%	\$ 49,031	\$ 1,153	2.35%
	Reimbursable Landfill Personnel Costs	117,765	86,553	101,375	99,137	\$ 115,627	\$ 54,736	\$ 60,891	52.7%	\$ 123,576	\$ 7,949	6.43%

Region 2000 Services Authority Balance Sheet

Assets	2/28/2018	
Cash - 2015 Bond Funds		
Cash-US Bank-Bond Balance	\$	350,713.72
Cash-US Bank-Bond Fund Payments	\$	371,432.18
Total 2015 Bond Funds	\$	<u>722,145.90</u>
Cash - 2011 Bond Funds		
Cash-US Bank-Bond Fund Payments	\$	392,122.65
Total 2011 Bond Funds	\$	<u>392,122.65</u>
Cash - Closure/Post-Closure		
Cash -SunTrust Closure/Post-Closure	\$	152,138.54
Total C/PC Concord Tpk	\$	<u>152,138.54</u>
LGIP-Concord Tpk - C/PC	\$	2,473,608.41
Total Closure/PC - Concord Tpk	\$	<u>2,625,746.95</u>
LGIP-Livestock Road - Purchased Contribution C/PC		
LGIP-Livestock Road - SA Contribution C/PC thru FY17	\$	1,064,118.48
Total Closure/PC - Livestock Rd	\$	<u>4,753,966.43</u>
Total Closure/Post Closure	\$	7,379,713.38
Cash-SunTrust Operating Account		
Total SunTrust Operating Account	\$	2,553,317.27 100.0%
LGIP-Environmental Remediation - FY2009 thru FY2017		
Total Cash and LGIP	\$	<u>11,510,689.48</u>
All Receivables for Operations		
Receivable from City for CT Post Closure Care	\$	546,762.40
Internal Loan Receivable	\$	726,508.33
GASB 68 Deferred Pension Outflow	\$	1,551,135.19
Prepaid Expenses	\$	56,591.00
All Fixed Assets in service-less depreciation	\$	-
Total Assets	\$	<u><u>31,279,228.52</u></u>
Liabilities		
Accounts Payable	\$	211,185.45
Accrued OPEB Liabilities	\$	329,027.55
GASB 68 Deferred Pension Inflows	\$	46,625.00
Net Pension Liability	\$	(357,770.00)
Accrued Interest Payable	\$	128,197.38
Accrued Vacation Pay	\$	82,539.11
Total Current Liabilities	\$	<u>439,804.49</u>
Accrued P/C Cost-Concord Tpk - City of Lynchburg (71.6%)		
Accrued P/C Cost-Concord Tpk - SA (28.4%)	\$	2,171,367.78
Accrued Closure-P/C Cost-Livestock Road	\$	861,268.76
Total Closure/Post-Closure	\$	<u>7,688,037.62</u>
Debt		
Internal Loan Payable	\$	1,551,135.19
2015 Bond Payable	\$	7,150,000.00
2011 Bond Payable	\$	5,100,000.00
Total Liabilities	\$	<u><u>24,961,613.84</u></u>
Reserves		
Restricted - Environmental Remediation Reserve	\$	450,000.00
Restricted - Equipment Replacement Reserve	\$	885,805.29
Restricted - Future Disposal Planning Reserve	\$	176,433.25
Restricted - O & M Reserve	\$	653,446.03
Total Reserves	\$	<u>2,165,684.57</u>
Fund Balance		
Total Liabilities & Equity	\$	<u><u>31,279,228.52</u></u>

Region 2000 Services Authority

2/28/2018

Schedule 7

Capital Equipment Fund

FY2018 Capital Equipment Items	Average Cost Estimate	Fund Balance
Balance @ 6/30/2017		\$ 885,805
FY 2017 Pending @ 8/31/2017		
FY17-Salt Spreader	\$ 10,000	
FY 2018 Budgeted Purchases		
Posi-shell applicator-actual	\$ 40,757	
Litter Fence-actual	\$ 49,451	
D-6 Dozer-actual	\$ 284,985	
Mobile Vapor Unit-approved at 9/27/17 meeting	\$ 56,400	
Subtotal	\$ 441,593	
Transfer from Operating Fund for FY2018		\$ 450,000
Estimated Balance @ 6/30/2018		\$ 894,212

FY2019 Proposed Capital Equipment Items	Average Cost Estimate	Fund Balance
Estimated Balance @ 6/30/2018		\$ 894,212
FY 2019 Proposed Purchases		
Remanufactured Compactor	\$ 400,000	
963 Track Loader	\$ 330,000	
Rubber Tire Loader	\$ 120,000	
Replacement undercarriage	\$ 30,000	
Subtotal	\$ 880,000	
Estimated Transfer from Operating Fund for FY2019		\$ 438,049
Estimated Balance @ 6/30/2019		\$ 452,261

FY 2018 & FY 2019 Estimated Post-Closure Costs for Concord Turnpike Facility	Average Cost Estimate per Year
Estimated Cost of Contracted Services per year	\$ 125,000

Based on the Services Authority feedback, attached is a FY 19 budget which keeps the member and the commercial hauler rate consistent with FY 18 charges, \$30.25 & \$40.25.

FY 2019 Proposed Budget Summary

	FY 18	Proposed FY 19	Comment
Tonnage Projection	192,489 tons	187,886 tons	2.4% decrease
Revenue	\$7,011,669	\$6,853,312	2.3 % decrease
Operating Expenses	\$5,822,769	\$5,683,554	2.45% decrease
Total Expenses	\$7,011,669	\$6,853,312	2.3% decrease
Disposal Cost of service	\$30.25 per ton	\$30.25 per ton	No change
Closure/Post Closure Reserve contribution	\$600,237	\$389,567	54% decrease
O & M Reserves	\$0	\$62,741	100% increase

Other notes:

- A 2% merit based salary increase
- Reduction in VRS costs for the next two years
- Shared health insurance increase between employer and employees
- Reduction in tonnage projection to reflect the actual first six months of FY 18
- \$438,049 contribution to the capital equipment fund
 - a. Compactor (Reconditioned)
 - b. Track Loader
 - c. Rubber Tire Loader
 - d. Replacement undercarriage
- Does not change O & M reserve
- Excess Revenue:
 - \$357,946 - City of Lynchburg
 - \$811,813 - Campbell County.
- 20% share of Recycling Coordinator position included in the budget, but to be evaluated in the coming months.
- Roanoke tonnage is not included. The Services Authority portion of any Roanoke Revenue would go to the Equipment Reserve fund for use in future years.
- Future Disposal Planning Reserve reduced from \$150,000 to \$36,278

Also attached is a pro-forma prepared by Emmie Boley indicating a projected tipping fee increase of \$.25 every two years beginning FY 2021.

